



## What is a VBE/SDVBE Certification?

A Veteran Business Enterprise (VBE) or a Service Disabled Veteran Business Enterprise (SDVBE) are state-level designations for small businesses 51% owned and operated by a United States Veteran.

Receiving a VBE/SDVBE Certification will provide you access to enormous purchasing networks to which you would otherwise not be able to sell your products/services.

Each year, Statewide Government agencies and Fortune 1000 corporations spend billions of dollars on products and services they utilize. Becoming VBE/SDVBE certified will give you a leg up in securing some of that spending.

### Eligibility:

The minimum requirements to receive a Service Disabled or Veteran Business Enterprise Certification are as follows:

A United States Veteran must own or control:

- 100% of the assets of a sole proprietorship
- at least 51% of the equity interests in a partnership
- at least 51% of the aggregate of all stock outstanding
- at least 51% of the membership interests in a limited liability company
- 100% of the control of a sole proprietorship
- at least 51% of the control of a general partnership

### Benefits:

The VBE and SDVBE state-level certificates offer more accessible qualification criteria than their Federal counterpart, the VOSB Certificate. This is ideal for businesses that do not yet meet the requirements for Federal work.

Outside of Government spending, corporate or nationally known companies cannot sell to average small businesses thanks to strict regulations. However, with a Veteran-Business Enterprise Certification, your entity will be granted that access. More benefits include:

- Invitation to attend top business networking events
- Growth in business revenue
- Listed in National Supplier Databases
- Personalized business exposure
- These agencies are mandated to spend between 5% - 20% on VBE/SDVBE Certified firms.

## What B2G Can Do for Your Business

B2G Connect is a third-party service provider that can assist your business in becoming VBE/SDVBE Certified accurately and promptly.

Paperwork, complex language, and adhering to State regulation is a nightmare for the untrained eye. We will assign you a Veteran-Owned Business specialist to assist you every step of the way. Call us today at (727) 472-5845 to get your free eligibility analysis completed.

**CALL:** 855.789.0123  
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