



The 8(a) Certification

The SBA 8(a) Business Development Program is a powerful tool designed to help socially and economically disadvantaged small businesses grow and compete in the federal marketplace.

Through 8(a) certification, your business can access exclusive set-aside and sole-source government contracts, specialized business training, executive mentoring, and assistance navigating federal procurement. This nine-year program is a gateway to long-term success, offering the support and resources needed to scale your business and expand your reach.

Benefits

The 8(a) Program offers a range of benefits designed to help small, disadvantaged businesses scale successfully:

- Access to sole-source federal contracts
- Eligibility for competitive set-aside contracts
- Priority visibility with federal officers
- Business development and mentoring support
- Opportunities to form joint ventures and teaming agreements
- Assistance with navigating federal procurement systems
- Stronger credibility with government buyers
- Long-term growth through a 9-year support program

Eligibility

To qualify for the 8(a) Program, a business must be at least 51% owned by a socially and economically disadvantaged U.S. citizen. It must be a small business, demonstrate good character, and typically be in operation for two years. B2G Connect can help you determine if you meet the requirements and guide you through the process.

Opportunities

8(a) certification gives businesses access to exclusive federal contracts, including sole-source awards and set-asides. Certified firms gain direct access to decision-makers, business training, and opportunities to grow through partnerships and mentorship.

What can CONNECT do to help your business?

Getting 8(a) Certified can transform your business, but the process is complex and full of pitfalls that cost time and opportunities. B2G Connect has decades of experience and a proven track record helping businesses like yours get approved. We don't just check boxes; we build airtight applications that deliver results. Let B2G Connect open the door to millions in federal contracts and long term success.