



The HUBZone Certification

Your entry point to high-value government contracts and transformative growth. If your business is in a HUBZone, this certification provides the opportunities you need to scale quickly.

Benefits

HUBZone Certification can elevate a small business from local supplier to trusted federal contractor.

Certified firms gain access to set-aside and sole-source contracts, along with a 10 percent price preference that helps them compete more effectively in open bids.

In addition to contracting advantages, HUBZone status increases visibility with federal buyers and creates opportunities for growth through partnerships, mentorship, and expanded access to government agencies. This program turns an underserved location into a powerful foundation for business success.

Connecting You to Government Contracts and other Opportunities



Eligibility

To qualify for HUBZone Certification, a business must be small by SBA standards, owned and controlled by U.S. citizens, and have its principal office located in a designated HUBZone. The business must also be actively registered in SAM.

At least 35 percent of its employees must reside in a HUBZone area. Meeting these core requirements positions a company to access valuable federal contracting opportunities while contributing to economic development in underserved communities.

Location

A key requirement for HUBZone Certification is that the business's principal office must be located in a certified HUBZone. These zones are defined by the SBA and include qualified census tracts, non-metropolitan counties, Indian reservations, and areas designated as base realignment and closure (BRAC) sites.

What can **B2G CONNECT** do to help your business?

B2G's streamlined process helps businesses navigate the complexities of a HUBZone certification. Our experienced team offers expert guidance throughout the process, making it easier for businesses to access government contracting opportunities in historically underutilized business zones.

